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Directory on page 31



Industry News
News and information
that's relevant to your life
on the road!

Volume 18
Issue 4

EXPEDITE NOW MAGAZINE

expedite expo 21

WE'RE BACK!

See the 2021 planning guide
on page 8!

Check out the 2021 Exhibitor
List on page 18!

Q&A



With Expediter Services

READ ON PAGE 6



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Featured in 18.4



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Expediter Services

18 Expedite Expo
2021 Exhibitor List
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Business



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Expo 2021
Planning Guide

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Expedite Now is written for professional
owner operators and drivers working in the
expedited trucking industry.

Our editorial policy encompasses informing
drivers, fleet managers and carriers of the
news and information about the expedited
trucking community.

News and feature articles are compiled to
keep owner operators and drivers apprised of
industry trends and events, and other issues
which impact those who move this industry.



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Q&A With Expediter Services



Jeff Tacker

Jason Williams

E-NOW HELD A Q&A WITH TWO MEMBERS OF THE EXECUTIVE LEADERSHIP TEAM AT EXPEDITER SERVICES (ES). WE TALKED WITH JASON WILLIAMS, THE PRESIDENT OF ES, AND JEFF TACKER, THE CHIEF OPERATING OFFICER AND CHIEF COMMERCIAL OFFICER AT ES.

ES has continued to have deep roots in expediting while your company has expanded your offerings to other sectors within the trucking industry. Can you talk about your continued commitment to the expedited sector and how you are also working in other areas of trucking?

Jason: The opportunity to be a part of the return of the Expedite Expo is special for all of us at ES. While we have grown as a company and we have expanded our scope of service offerings over the past few years, we remain invested heavily in expediting. Everyone should know that we are going to continue to

invest in expedite – in the equipment we own, with the equipment we lease and through our programs that offer truck ownership opportunities.

When you look at ES today, we are in less than truckload (LTL), full truckload (TL) and expedite. We are actually looking to move into drayage as well as flatbed. And while these are different sectors within trucking and they each have some unique needs, the basic fundamental elements are the same. Operations in each of these sectors need a good truck asset to utilize. They need good financing options that are conducive to driving profits and allowing trade-ins and good cycles to let that truck regenerate itself. They need good support services in order to make good decisions from a legal standpoint and/or financial standpoint. They need buying power to help achieve improvements in top-line revenue, which is one of the keys to increasing the overall profitability of your business. So, what we're doing within one sector of trucking, we're doing for the

other – always with some tweaks or with uniqueness for that particular segment.

Can you give us a brief overview of the ES Community and how ES works to position the members of the ES Community for Success In Trucking?

Jason: The ES Community is made up of motor carriers, service providers and program participants, which include independent contractors, owner-operators, and fleet owners. Basically, if you have a relationship with ES, you are part of our community. We have structured the ES Community to support all the businesses in the community. Through a lot of hard work, we have been blessed to see the ES Community grow. When we look at where we are today, it's not a community of 10,000+ individual trucks. It's one community that consists of over 10,000 individual trucks, and they're dependent on each other in order to get access to all the discounts, services and product offerings we have available to members. In our community, everybody supports the whole and the whole supports everybody.

At ES, we make our money on the success of the community. For ES to be successful, we need each individual, small business to be operating successfully and profitably. We focus on driving profits through to the business owner. We help our community members in identifying and analyzing new revenue streams. We look at cash flow and helping owners grow their businesses in order to take advantage of opportunities in front of them. We also assist them by bringing in buying power, which then drives the expenses out of the business so that they can actually take that revenue and make a profit off of it.

What does ES have planned for the 2021 Expedite Expo and what should visitors to the Expo expect from ES?

Jeff: First of all, Expediter Services will once again be serving as the presenting sponsor for the Expedite Expo, and we're thrilled about the return of the Expo this year. Our ES Team is really excited to be back at the Expo, which is a perfect event for us because our company is relationship centric and meeting with people face to face is very important to us. I can tell you that the attendees at the Expo will be the center of attention during the event, and the people who spend time with us will see that our focus will be on helping them become more successful in trucking.

One of the big highlights for our ES Team will be the IN-SITE at the Expo Dinner that ES will be hosting on Friday evening, July 16th, beginning at 5:00 p.m. We've had these Friday night dinners in previous years during the Expedite Expo, and we are looking forward to continuing the tradition here in 2021. Everyone who is coming to the Expo is invited to attend the IN-SITE dinner - due to limited seating, dinner registration is required.

In our planning for the dinner, we'll have adequate spacing for this type of gathering. We also have a fun and informative program lined up for our dinner event. You will get an update on our company, our outlook on expediting and the overarching industry. You will also hear some views on the economy. But mostly, everyone who attends the dinner will get to see how ES is focused on future opportunities and how we can help professional drivers, aspiring entrepreneurs and trucking business owners with the unrivaled advantages ES brings to today's marketplace.



Everyone who is coming to the Expo is invited to attend the IN-SITE dinner. Due to limited seating, dinner registration is required. To Register, scan QR code or call 877-349-9303.

EXPEDITE EXPO 2021 Planning Guide

By Sean M. Lyden, Staff Writer

EXPEDITE
NOW
MAGAZINE

INDUSTRY

"At the Expo, you'll gain access to valuable education and networking opportunities."

Whether you're a driver, owner-operator, or fleet owner, you're looking for new ideas and relationships that can help you stack the odds of success in your favor.

And that's precisely what you'll find at Expedite Expo. The Expo is the place where attendees across North America come to learn about the newest trucks, career and business opportunities, and products geared specifically to drivers, owner-operators, and fleet owners in expedited trucking.

Launched in 2001, Expedite Expo is the only trade show in the world geared exclusively to the expediting trucking industry; Expediter Services is once again our presenting sponsor of the event.

At the Expo, you'll gain access to valuable education and networking opportunities. Here are some of the highlights to consider as you plan your Expo itinerary.

EXPEDITERSONLINE (EO) UNIVERSITY EDUCATIONAL SESSIONS

Friday, July 16 & Saturday, July 17
8:30am to 9:30am

If you have questions about how to

succeed in expedited trucking, chances are you'll find the answers at the Expo. Choose from the 10 workshops at EO University taught by industry veterans and experts to get answers to issues like:

- Q&A with successful expedite drivers
- Getting the most out of your business
- Fuel efficiency & technology adoption
- Practical solutions to improve your business
- Expedite your claims - handling accidents with the end in mind
- Work with your truck not against it
- What you should know about truck financing

The idea behind the EO University workshops is to enable you to increase your odds of success in this business by tapping into the knowledge and experience of those who have gone before you.

Friday, July 16 • 10:00am Practical Solutions to Improve Your Business

Jerry Hayes,
National Truckin' Magazine

This session will cover how to be a successful owner operator as well as fleet owner. Jerry's years of experience will also

CONTINUED ON PAGE 14
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Saturday, July 17 • 10:00am

State of the Trucking Industry

Speakers: John Elliott, president, Load 1;

Ellen Voie, President/CEO, Women in Trucking;

Marilyn Surber, transportation leader, tenstreet

As we enter a post-pandemic world, what are the key trends to watch in expedited trucking? What will be the impact on your business in the coming months? What direction is the expedited freight market heading? Will it grow, hold steady, or hit economic headwinds? Whether you're an owner-operator, fleet owner, or driver, how can you best prepare to capitalize on the opportunities and navigate around the challenges that lie ahead to take your business to the next level?

Moderator Sean Lyden with ExpeditedOnline.com will ask industry experts to peer into the future and share what they see.

Friday, July 16 &

Saturday, July 17, 12:00pm to 1:00pm

Lunch and Learn - Networking Roundtables

Simply show up to attend one of six tables where you will sit with your peers and discuss topics that will help you to be more successful. Grab a lunch from the concession area in the hall and join a table.

Topics (subject to change)

- Table #1. Straight Truck Drivers
- Table #2. Van Drivers
- Table #3. How to work with fleet owners
- Table #4. How to keep from being distracted while driving
- Table #5. Best Apps to use
- Table #6. Vehicle Maintenance
- Table #7. Handle Pets in the truck
- Table #8. Positioning yourself for freight
- Table #9. Cooking in the truck
- Table #10. Cutting Fuel Costs

B-I-N-G-O NIGHT

Friday, July 17, 7:00pm to 10:00pm

Grab a seat there are no losers at this event! It won't cost you a penny! There will be TONS of prizes to be won!

CASH GIVEAWAYS WITH BALLOT FOR DRIVERS' CHOICE AWARD

**Friday and Saturday
July 16 & 17, 2:30pm each day
in booth #407**

The 2021 Expedite Drivers' Choice Award will recognize the dealer whose truck or cargo van receives the most votes. So, vote for your favorite dealer's truck. And your ballot is also your chance to win a \$500 cash prize, with giveaways scheduled for both Friday and Saturday afternoon.

The contest period will be from 11:00am to 2pm on Friday and Saturday 11:00 am to 2 pm. Drop your ballot in the box at the ExpeditedOnline.com booth #418

The Drivers' Choice Award will be presented at 2:30pm Saturday, at the close of the Expo. Drawings each day and the Award will be presented in Expediter Services booth #407.

DRIVERS' WHOLE HOG ROAST

**Saturday, July 17, 3:30pm
inside Expo hall**

Join us this year for our annual ExpeditedOnline Driver's BBQ, is still on!

Dinner will begin at 3:30pm following the close of the Expo. Once again a great BBQ will be brought to you, but this year we will be inside the air conditioned Coliseum! Pulled pork BBQ and all the fixings will be offered up (begin the drooling). We will take up a free-will collection with all profits being donated to St. Christopher Fund.

Check out ExpediteExpo.com for complete details on the show, hotel reservations, registration and parking details. **EN**

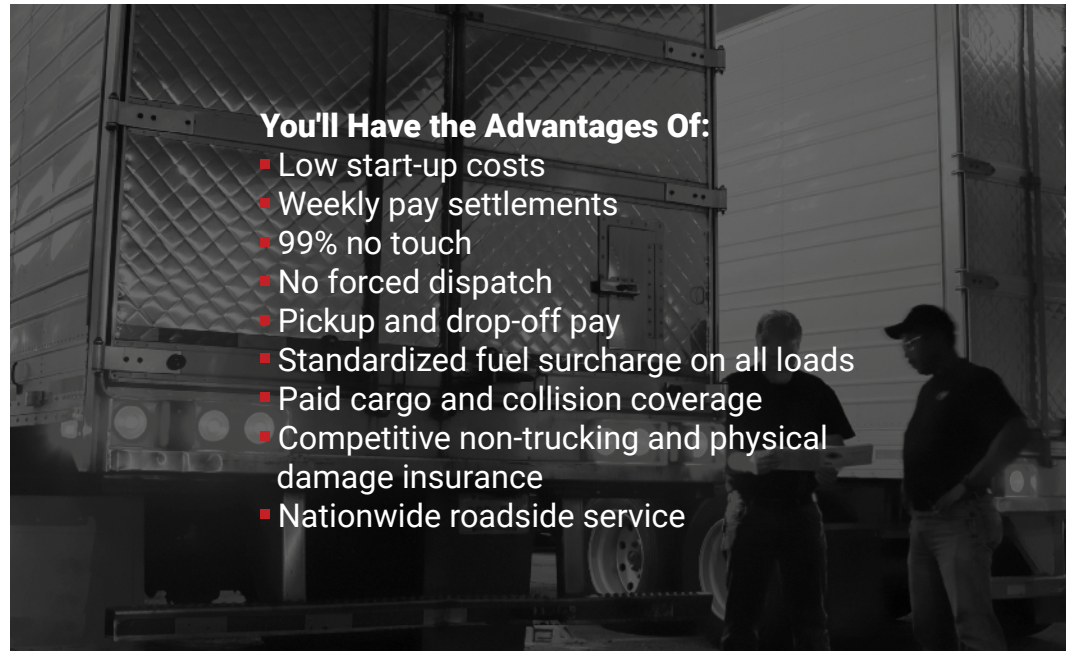
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ATBS.....	atbs.com
BOLT CUSTOM TRUCKS.....	boltcustom.com
BRIGADE ELECTRONICS INC.....	brigade-inc.com
CROSSPOINT POWER & REFRIGERATION.....	crosspointpowerandrefrigeration.com
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CRST.....	crst.com
DELAGRANGE VEHICLE.....	jdcoatings.com
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FEDEX GROUND.....	buildagroundbiz.com
FYDA FREIGHTLINER.....	fydafreightliner.com
LOAD ONE, LLC.....	load1.com
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NATIONAL TRUCKIN' MAGAZINE.....	nationaltruckinmagazine.com
OMNITRACS SYLECTUS.....	omnitrac.com
ONSPOT AUTOMATIC TIRE CHAINS.....	onspot.com
OWNER OPERATOR INDEPENDENT DRIVER'S ASSOCIATION.....	ooida.com
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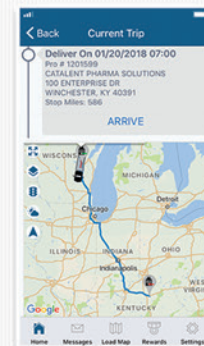


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888-219-7934

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Straight Truck Teams with REFR Unit
(800) 622-0658

Classifieds

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TEAMS WANTED

FedEx CC TVAL OR Landstar Express Cold Chain Team Wanted - Hazmat required. FREIGHTLINER CASCADIA Class 8 trucks, Bolt 100" Sleepers, TK Reefers. Expediting experience preferred but will train the right Team.
Bill 248-930-8827

Qualified Team Wanted - \$6,000 Sign on Bonus AND a 2021 Peterbilt with 120" ARI Custom Sleeper and Dedicated Route GA to CA Leased to XPO. We are pet friendly. Mullantransportation.com
George 419-410-2800

ELITE OTR Team Needed, Class A or B, \$2,000-\$4,000 Weekly. Direct deposit every Friday. No crazy pay deductions, no micromanagement from fleet owners or managers. Flexible pay structure with attractive bonus offerings.
Brannin 941-286-2558

Motivated TVAL teams needed - 2020 Freightliner Cascadia TVAL straight truck with two side-by-side single bunks available for a team. We also have a 2019 Western Star straight truck with a double bed available for a same household couple.
Bev 704-881-3782

Established Teams for Over the Road Expediting (Straight Truck); Minimum CDL-B At least 21 years of age Solid driving record over a 3 year period Speak, Read, and Write English Out at least 4-5 weeks at a time Accept 90% of loads.
Rocco 734-589-3347

Teams wanted - Freightliner M-2 112 with 96" Bolt custom Sleepers with APU, 22' box and double bunks. All trucks are automatics. This is a 1099 position with NO forced dispatch. Class B CDL required with 6 months verifiable experience. Sign-on Bonus of \$4000.00.
Brian 615-828-0998

DRIVER WANTED

Sprinter drivers wanted - Experience preferred Dot physical required Clean driving and background record 2017 thru 2020 promasters, transits, and sprinters Generator, bed and straps included Fuel and tolls paid
Randy 419-984-7946

CDL-A Drivers Wanted. Minimum 23 years of age and have 2 Years OTR Experience, CDL Class A Driver's License, Acceptable MVR & Background, Able to pass Standard DOT Physical & Screenings Equipment: 2019-2021 Cascadia's & T680's (Automatics)
Jonathan 919-323-8324

Looking for a driver or a team for a 2014 Mack straight truck. 72 inch sleeper. Willing to do 60/40, you pay the fuel or 40/60, I pay the fuel pay. No micromanaging. Truck is on at Load One.
Tony 864-900-1860 or Marsha 205-475-8091 no text

Looking to hire solo or team regional CDL-B drivers in the Metro Detroit/Southeast Michigan area. Home every week, out maybe 3-4 days at a time. Must have valid Class B CDL or higher and at least 1 year of experience. Equipment is a 24' straight truck with sleeper.
April 734-625-4237

Cargo/sprinter Van Driver wanted - Vans are 2017 or newer equipped with 3000W power inverter, mini fridge, bed and more. Min. 21 years of age, Be able to read, write and speak English, stay out 2-3 weeks at a time 6 months experience preferred.
Jay 865-606-1733

CRST co-driver needed. Looking for a safe, clean, non-smoking co-driver that is drama free. Can be out of Hutchins TX or Oklahoma City terminal. Call, e-mail or text for more details. I have a clean driving record.
Keith 870-703-8835

EXPEDITE TRUCKS FOR SALE

2020 Western Star 4700 SB FED EX REEFER UNIT DD 13 410 hp, Detroit DT 12 Auto trans, Engine Brake Smart Wheel controls on wheel, All Alum Wheels Dual 80 Tanks 118" PREMIER CUSTOM SLEEPER, Large Bottom bunk, table option, Too many extras to list
Todd 888-229-0713

2015 Freightliner Cascadia 22' Dry Freight Cargo Box on Freightliner Cascadia Class 8 Tractor! 72" sleeper with double bunks. fridge/freezer and 1500 Watt Inverter. ThermoKing TriPac Evolution APU, Espar heater, Eaton Fuller Ultrashift 10 speed Automated Transmission
John 949-637-0100

Volvo VED13 Engine - XE Package Volvo I-Shift Transmission Refrigerator Webasto Heater Inverter LED Headlamps Dual Fuel Tanks 125/150 Gallons Power Windows Power/Heated Mirrors Air Slide 5th Wheel Spring Front Axle Heated Windshield
Cam 419-582-8079

2020 Freightliner Business Class M2 112 96" custom raised roof sleeper. All the luxury and comfort available on the road. Powerful Detroit DD13 410HP engine and Eaton Fuller Ultrashift transmission
John 800-589-3932

2016 Freightliner CA113 410hp DD13, Fuller Automatic Trans, side-by-side bunks, sink, fridge with separate freezer, Tri-Pac Evolution.
800-899-1533

2012 Freightliner M2 Cummins 8.3 ISC, Allison automatic, 96" Bolt Custom sleeper, Sink, Large Refrigerator/Freezer, Microwave Oven, Flat Screen TV, Comfort Pro APU, Dollie Legs, Aluminum Storage Box, Inverter, GVW is 33,000# Plus Lift Axle.
Beth 810-378-4011



TRUCKING CAREERS & OPPORTUNITIES

TIP!

Keep track of who you have called and yet to call by checking the box next to the company name.

TT TRACTORS	ST STRAIGHT TRUCKS
RF REEFER	CV CARGO VANS
FB FLATBED	SV SPRINTER VANS
	TS TEAMS

COMPANY	PHONE	HIRING
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<input type="checkbox"/> All State Express	888-691-8304	ST TT TS CV SV
<input type="checkbox"/> Expditer Services	888-565-6403	ST TT TS CV SV
<input type="checkbox"/> Expeditus Transport	888-552-2174	ST TT TS FB
<input type="checkbox"/> Jung Express	888-575-6251	ST TT TS CV SV
<input type="checkbox"/> Landstar	800-622-0658	ST TT TS CV SV
<input type="checkbox"/> Load One	888-824-4954	ST TT TS SV FB
<input type="checkbox"/> Panther Premium	866-344-5898	ST TT TS CV SV FB
<input type="checkbox"/> Roadrunner Expedito	888-565-6586	ST TT TS CV SV
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